

Talent Acquisition Coordinator

Location: Minneapolis, MN

Position Overview:

North Star Resource Group, one of the oldest, largest and privately-owned financial services companies in America, is seeking a Recruiting/Talent Acquisition Coordinator. North Star has had a considerable amount of success in recruiting and developing recent college graduates, predominately student athletes, to be successful financial advisors. We have recognized a direct correlation between student athletes and financial advisors due to an overlap in skills and abilities; discipline, competitiveness, confidence, drive, coach-ability, strong priority management skills and motivation by goal setting. The ideal candidate would be someone who was a student athlete and/or worked as a recruiter in a collegiate athletic department.

What is in it for the successful candidate?

The successful candidate would have the opportunity to positively change the lives of the people they attract and select to this challenging as well as rewarding career. Our vision is “Changing Lives, Forever®”. In turn, this individual will have the potential to change the future trajectory of North Star by the quality of the people they attract. This is a significant position in our firm. It is also a significant opportunity for professional and personal development. This person’s life will also be changed by the people they work alongside with and from the leadership and mentoring they provide. Additionally, there is room for growth and advancement.

Specific position duties:

Develop recruiting strategies that source and attract quality Marketing and Sales Interns from leading Colleges and Universities. This Individual is a member of a six-person recruiting team that recruits for internships in many of our 21 US locations. The candidate must utilize centers of influence at financial planning programs, collegiate athletic departments, greek organizations, placement offices and advisor/Intern referrals. Considerable work over the phone to present the North Star opportunity should be expected. Researching, selecting, and attending college career fairs as necessary. Closely coordinates with advisor mentors and their sales leaders. This is a recruiting position. The best candidates are harder to find and harder to land.

Desired Skills and Experience:

We are seeking a recruiter with: The ability to embody our servant leader ideal is key to the success of this position as is the “attitude of gratitude” that will encourage them to contribute to the success of others as an integral part of their own success. This is a performance-based position. The successful candidate will be goal oriented, earnest, tenacious with excellent persuasive, interpersonal and relationship building skills.

- Bachelor’s Degree from a College or University
- 1 to 4 years as a successful student athlete
- Prefer experience in recruiting in an athletic department.
- Leadership experience in a previous position, college sports team, student government, student organization, or Greek society.
- Strong networking and prospecting skills
- Ability to speak with impact in public as individual will present at career fairs, university organizations, open houses etc.
- Ability to learn, be coach-able and to constructively act on feedback.
- High sense of urgency, goal driven and a will to win.

Created By	Last Updated
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