

Experienced Talent Acquisition Specialist

Position Overview:

North Star Resource Group, one of the oldest, largest and privately-owned financial services companies in America, is seeking a Recruiting/Talent Acquisition Coordinator. North Star has had a considerable amount of success in recruiting and developing career changers and experienced individuals, to be successful comprehensive financial planners.

What is in it for the successful candidate?

The successful candidate would have the opportunity to positively change the lives of the people they attract and select to this challenging as well as rewarding career. Our vision is “Changing Lives, Forever®”. In turn, this individual will have the potential to change the future trajectory of North Star by the quality of the people they attract. This is a significant position in our firm. It is also a significant opportunity for professional and personal development. This person’s life will also be changed by the people they work alongside with and from the leadership and mentoring they provide. Additionally, there is room for growth and advancement.

Specific position duties:

Develop recruiting strategies that source and attract quality candidates from a series of industries and positions. This Individual is a member of a six-person recruiting team that recruits for internships and full-time roles in many of our 21 US locations. The candidate must utilize centers of influence in the communities we serve, placement offices and advisor referrals. Considerable work over the phone to present the North Star opportunity should be expected. Social media platforms are also a primary sourcing methodology along with researching, selecting, and attending career fairs as necessary. Closely coordinates with advisor managers and their sales leaders. This is a recruiting position. The best candidates are harder to find and even harder to land.

Desired Skills and Experience:

We are seeking a recruiter with the ability to embody our servant leader ideal, this is key to the success of this position as is the “attitude of gratitude” that will encourage them to contribute to the success of others as an integral part of their own success. This is a performance-based position. The successful candidate will be goal oriented, earnest, tenacious with excellent persuasive, interpersonal and relationship building skills.

- Bachelor’s Degree from a College or University
- Experience in sales recruiting
- Leadership experience in a previous position or organization
- Strong networking and prospecting skills
- Ability to speak with impact in public as individual will present at career fairs, university organizations, open houses, professional groups, etc.
- Ability to learn, be coach-able and to constructively act on feedback.
- High sense of urgency, goal driven and a will to win.



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