

# Scott H. Richards



**S**cott H. Richards, **CLU, ChFC, MSM** entered the financial security industry in 1986 and enjoyed a successful career as a Financial Advisor to business owners and other affluent individuals. In 1994 Scott was invited to join the North Star Management Team and has limited his personal clientele to select individuals and businesses with whom he has a personal relationship. Scott became a Managing Partner with North Star Resource Group in 2002. North Star is now one of the world's largest privately held financial services firms.

Scott's key roles included sales and marketing initiatives as well as promoting the three affiliated North Star Resource Group companies, North Star Consultants, Inc.; CRI Securities, LLC; and Securian Financial Services, Inc. as one of the premier financial services organizations in the nation. Scott also played a key role in North Star's Business-to-Business Marketing and Advisor Recognition Programs. Scott was a member of the International Association of Financial Planners (IAFP) and the National Association of Insurance and Financial Advisors (NAIFA) and was President-Elect of GAMA International. He has received GAMA's

National Management Award (gold level) and Master Agency Award. Scott was a Chartered Financial Consultant (ChFC), Chartered Life Underwriter (CLU), Master of Science in Management with emphasis in Leadership (MSM), and received his B.A. from the University of Minnesota where he played for the Golden Gopher Varsity Football team.

Scott, with his wife, Michelle; daughter, Lauren; and son, Nicolas were involved with various charitable organizations including Feeding Children International.

“What you leave behind is not what is engraved in stone monuments, but what is woven into the lives of others.” – *Pericles*



**R**ichards, **Scott H.** Age 45, of Minnetrista, went to be with our Lord and Savior on Saturday, July 12, after a long and valiant battle with Myelofibrosis and AML. He is survived by his wife, Michelle; daughter, Lauren, and son, Nicolas; father and mother, Phil and Sue Richards; brother, Kip (Stephanie); sister, Christina (Brad, daughter, Kyla); grandfather, Howard Hill. Preceded in death by grandmother, Sara Richards, Palmer TWP, PA; grandmother, Barbara Hill, Easton, PA. Scott was a wonderful husband, father, son, brother, friend, businessman and industry leader. His deep and unwavering faith, positive attitude and caring heart

touched countless individuals throughout the world. Scott was raised in St. Paul and graduated from Hill Murray High School. He received his B.A. in Economics from the University of Minnesota in 1985, where he played for the Golden Gopher Varsity Football Team. Scott joined North Star Resource Group in 1986 and in 1994 was named Vice President. Through his leadership, the firm grew into one of the largest financial service firms in the world and the largest outlet nationally for Securian Financial. His subsequent ascension to President of the firm occurred concurrently with his recognition nationally as an industry leader. He served as President-Elect of the Minnesota Chapter of GAMA International, received GAMA's National Management Award and Master Firm Award for 15 straight years. He has spoken throughout the world on a variety of topics and was a Chartered Financial Consultant (ChFC), Chartered Life Underwriter (CLU), and received his Masters of Science in Management (MSM) from the American College. Scott volunteered his time and talents to many charitable organizations, including Feeding Children International, Myeloproliferative Disorders Foundation, North Star Charitable Foundation and various church ministries. While he left a great mark on the business world, Scott left an even deeper impression on the lives of so many people. He will be remembered for many things, most notably for his faith in Jesus Christ, courage, generosity and integrity. He will be greatly missed by all who knew and loved him. Special thanks to the nurses and doctors at the Mayo Clinic and Fairview Southdale Hospital for their tremendous knowledge, care and compassion. In lieu of flowers, memorial preferred to The North Star Charitable Foundation on whose Board he served; Attn: Karen, 2701 University Ave SE, Minneapolis, MN 55414. The reviewal will be held at 6:30 p.m. Thursday, July 17, at Grace Church in Eden Prairie. A service to celebrate Scott's life will be held at 10:00 a.m. Friday, July 18, at Grace Church, 9301 Eden Prairie Road, Eden Prairie, MN, 55347. Published in the Star Tribune from 7/15/2008 - 7/16/2008